

GVIG | Marketplace Top Remote Monitoring Companies 2023 Recognition

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Find a digital health partner that fits you.

<u>AVIA Marketplace</u> simplifies the vendor selection process with unbiased information and expert insights for thousands of digital health companies and solutions across dozens of product categories. Leverage our precision search tools, third-party ratings and reviews, and organizational Match Score to identify which vendors and solutions are right for you–and spend less time sifting through the ones that aren't.

What is remote patient monitoring?

Remote patient monitoring (RPM) is the ability for patients to share biometric and other data from a non-clinical setting, like their home, with their care team as part of a provider-supported program of care. Populations who most benefit from RPM are patients with uncontrolled chronic conditions such as hypertension, congestive heart failure, and diabetes; seniors with multiple and complex conditions; and patients with a rising risk of the conditions listed above.

Remote patient monitoring can be used for a variety of clinical activities, but the top two use cases are:

- Ambulatory/Primary care management: Monitoring biometric data, medications, and symptoms; providing education and coaching to prevent unnecessary hospital utilization
- **Post-hospitalization recovery:** Care plan adherence, condition surveillance, wound/pain management, education, clinical interventions, rehab to prevent readmission

When implemented well, remote monitoring can have a profound impact on both patients and providers. By removing the need for patients to go to a physical hospital or outpatient facility for routine monitoring, it makes it easier for them to receive the care they need, when they need it, improving their adherence to a care plan and helping them be more engaged in self-care. RPM can also enable the care team to operate more efficiently by enabling lower-licensed members of the care team to monitor incoming data and escalate issues to physicians as needed.

The case for remote patient monitoring

Creating a remote patient monitoring strategy should start with the questions: "What problem are we trying to solve, and what is the value to be gained for our patients and our business?" Your RPM service can power up several benefits to multiple stakeholders.

For health systems that operate under a fee-for-service model or are shifting to a fee-forvalue model, remote patient monitoring offers unique and substantial benefits, from increasing capacity and driving revenue to increasing opportunities for shared savings or reducing the risk of penalties associated with avoidable utilization.

Fee-for-service

Health systems primarily using a fee-for-service model are finding significant value in remote patient monitoring due to improved patient experience and increased revenue when implemented at scale. RPM allows patients to have a stronger connection to their care team, driving satisfaction and loyalty, while new reimbursements for RPM services can enhance margin. A number of <u>research studies</u> have demonstrated patient satisfaction in the ninetieth percentile, as indicated by likelihood to recommend and user friendliness. From a direct reimbursement lens, it's estimated that the total monthly reimbursement for RPM is up to <u>\$120 per Medicare beneficiary</u>.

Fee-for-value

Health systems that are making the move to fee-for-value are increasingly looking to RPM to help them reduce costs and support people's best health, using real-time data to prevent or slow disease progression and avoidable utilization. These systems – and their patients – are seeing value in RPM due to improved clinical outcomes and quality of life, reduced readmissions and avoidable ED visits, and increased use of primary care services. <u>Studies</u> from Mayo Clinic, Kaiser Permanente, Veterans Health Administration, and members of the AVIA Network, such as <u>Froedtert & The Medical College of Wisconsin</u>, report reduced hospitalizations and shorter lengths of stay when hospitalized. Many health systems operating with more value-based arrangements have been experimenting with a wide variety of RPM capabilities, either during COVID-19 or before. These early adopters are now looking to build an integrated, enterprise-wide RPM strategy to scale what's working with greater efficiency and impact.

"At Geisinger, we have experience within the RPM ecosystem, including using connected device and deviceless monitoring for many years," says Rebecca Stametz, Vice President of Digital Transformation at <u>Geisinger</u>, an <u>AVIA Member</u>. "As the next step towards building comprehensive hybrid care models, we are developing a robust, enterprise-wide RPM strategy using a framework that will support the people, process, and the technology. Geisinger aims to scale our RPM operations, onboard modern technologies, and increase patient-member engagement strategies to gain timely insight of our patient's health and aid in delivering personalized interventions."



"There's a strong business case to be made for implementing a remote monitoring system, both in fee-for-service and fee-for-value environments. Outside of that, we routinely hear from our health system members that they want to do what's right for patients and provide the highest level of care, even after patients leave the four walls of the hospital."

 Diya Vuthandam, Senior Analyst, AVIA Center for Care Transformation

What good looks like in remote patient monitoring

Beyond device enablement

FDA-approved medical devices such as connected blood pressure cuffs and glucometers are an essential part of remote patient monitoring, but many of the leading solutions offer more extensive capabilities, including:

- Multimodal data collection, including connected biometric data feeds as well as patient reported outcomes
- Configurable alerts to trigger interventions and virtual visits
- Engaging patient education and intelligent virtual coaching
- Integrations with EHRs, call systems, physician ordering solutions, and other technologies to simplify enrollment, billing, and evaluation
- Analytics, such as intuitive dashboards, automated care plans, and other clinical decision supports.

"For several years, Presbyterian Healthcare has operated a program of home-based care for its most frail Medicare Advantage members," says Dr. Nancy Guinn, Consultant, Center to Advance Palliative Care and former Medical Director, Clinical Transformation, Population Health at Presbyterian Healthcare Services. "We are always looking for ways to improve the outcomes of that program and turned to the idea of remote monitoring, adding to the extensive in-person services currently offered.

"Our goals when looking at RPM solutions were to provide our patients and their families an easy 'one button' method to contact our team, and for our team to contact them. We also wanted the ability to understand our patients' daily needs and receive alerts that might indicate a change in condition, as well as frequently monitor and contact them when they are in transition between care settings. Finally, we wanted tools, like stethoscope and otoscope capabilities, that could serve as 'eyes and ears' for our physicians.

"Thanks to AVIA's help, we found a vendor that fits these needs and more, with our pilot launching now. We anticipate being able to expand the population served significantly with the efficiencies from our new program."

Finding the right remote monitoring solutions

When searching for <u>remote patient monitoring solutions</u> for use in patient homes, health systems have three primary options based on their strategic priorities, population health challenges, technology gaps, and operational opportunities:

Non-connected solutions rely on devices provided by payers or health systems to collect data and promote patient engagement, using text and interactive voice response (IVR) as the engagement mechanism. These cost-effective solutions cater to a broader patient base, including those with limited technology access or literacy. Offering dozens of care pathways and education libraries, they are especially advantageous for managing larger, rising risk populations. These solutions are typically used in a fee-for-value environment due to the program economics and early days in using the new CMS <u>Remote Therapeutic Monitoring</u> reimbursement. Some clinicians are not as comfortable relying on patient reported outcomes as compared to data collected through connected devices, but that position is modifying as experience, and results, grows.

Condition-specific solutions offer in-depth content and features with focused devices for one single condition or episode of care, including perinatal, orthopedic, and pulmonary patients. These solutions are highly engaging for a critical period of time, increasing patient satisfaction and loyalty, though they are more difficult to scale to other use cases.

Connected solutions offer a high-touch, high-tech platform for the greatest number of use cases. They typically offer a wide variety of hardware, including preferred devices, robust patient- and provider-facing software, and optional logistics and/or clinical services. The best solutions offer an equitable patient experience to support non-English speaking patients, and others with limited literacy, cognitive, and/or functional difficulties. The major benefit of these tools is their flexibility although these solutions may require a heftier investment and a targeted approach for focused deployment.

Enabling RPM success at your health system

Remote patient monitoring can be a lifeline for hospitals when treating the increasing number of patients with chronic conditions and can be expanded to provide proactive

services to rising risk patients from the comfort of their own homes. When done well, RPM can provide significant value for patients, improve clinical outcomes, and serve as a revenue driver for health systems.

If you're looking for a partner to help you make sense of the strategic considerations in the complex RPM landscape, the team at AVIA's <u>Center for Care Transformation</u> is here to help – <u>contact us today</u> to get started.



Remote Monitoring (RPM) Market Map

The above Market Map was created in partnership with the AVIA Insights team. For a view of the landscape inclusive of company self-categorization, see <u>AVIA Marketplace</u>.

Introduction to the report

The Top Remote Monitoring Companies Report is a resource designed to guide healthcare professionals in their quest for exceptional remote monitoring solutions. This report offers perspective on prominent remote monitoring companies as reflected in the client reviews gathered on AVIA Marketplace and presents a selection of leading-edge solutions and companies. This report is organized around client reviews that provide insight into the impact these solutions have had with the organizations they work with and include concise summaries that could assist in pinpointing solutions tailored to your unique needs. Our <u>AVIA</u> <u>Marketplace</u> serves as an additional resource, facilitating access to detailed company profiles, verified client lists, comparison of various solutions, and Match Scores to streamline your selection process. For even greater depth, AVIA experts are available through a Marketplace Product Review (for digital health solutions) and AVIA Membership (for hospitals and health systems). Ready to learn more? <u>Send us a note</u>!

Our methodology

The data that powers this report stems directly from the AVIA Marketplace, informed by reviews and by the number of verified health system clients associated with each company featured in the marketplace. In observance of confidentiality agreements, the complete client lists may not always be available from vendors.

Please note that the data presented is dynamic and subject to change over time. Therefore, we advise that decisions drawn from this information should be made judiciously, backed by thorough consideration.

AVIA's perspective and report limitations

Please note that this information does not reflect the opinions or views of AVIA as a whole, or AVIA Advisory Services. Rather, it reflects data captured on AVIA Marketplace at a point in time. This data is subject to change over time.

We at AVIA acknowledge the diverse strategies hospitals employ when selecting technologies. The reviews herein can offer valuable insight, but we also encourage considering other factors, like EMR integration, experience with clients similar to your organization, or overall market presence, which may prove pivotal in decision-making. We endeavor to provide a comprehensive analysis on these other aspects as well.

Our unique <u>Product Grid</u>, powered by our proprietary Match Score, is a useful tool to consider in your evaluation process. This methodology ensures that the products featured not only meet the buyer's specific requirements but also exhibit solid market establishment.



AVIA Marketplace's top rated remote monitoring companies

The top-rated remote monitoring companies were the most-reviewed within their product category, with the highest scores for features, ease of use, customer support, and EHR integrations. Companies in this section have all received the "Top-rated" recognition and the order does not indicate a ranking.

SeamlessMD

5.0 \bigstar \bigstar \bigstar \bigstar \bigstar \bigstar \bigstar \flat reviews

The Seamless MD digital care journey platform works hard to live up to its name, with smooth integration into EHR systems, compatibility with common wearable devices such as Fitbits, and continuous improvements based on patient, provider, and partner feedback. Seamless MD offers a large selection of digital care plans for patients and their caregivers across the care continuum, including step-by-step post-discharge care instructions or remote obstetric monitoring. Accessible via mobile app or desktop web browser, Seamless MD's features include reminders, education, progress tracking, with notification and analytics tools to help providers quickly respond to incoming data.

"This has been essential for our post operative management and keeping patients out of the hospital."

– Misty Eller, ACNP at Atrium Health



Procle Healthworks takes aim at fragmented care with its suite of remote monitoring, targeted patient education and engagement, and telehealth tools. The device-agnostic platform supports cellular data collection through a variety of FDA-approved peripherals, with predictive analytics and custom notifications to help providers monitor trends and intervene at the right time. Procle also offers tailored levels of support, including prelaunch marketing, device logistics, clinical check-ins, and billing services.

"Empowers both patients and healthcare providers, leading to improved patient outcomes, enhanced care coordination, and increased accessibility to care."

– Barry Mangel, Chief Cardiology Officer at WellStar Kennestone Hospital



Created by physicians to simplify and support clinical workflows, Rimidi's cardiometabolic management platform is specifically designed to provide remote care for some of the most common and costly chronic illnesses. The platform isn't designed to replace EHRs—instead, it boosts their functionality with consolidated data from connected devices and surveys, mapped against relevant clinical guidelines to support decision-making.

"Our program has been able to significantly increase the number of BP measurements taken in the six weeks following delivery."

- Tina Yarrington, Executive sponsor at Boston Medical Center



Xealth is designed to make digital care delivery simpler and generate key data insights to improve care and inform digital strategy. While not an RPM vendor directly, Xealth serves as an enabler for hospitals and health systems. By centralizing digital health tools into a single formulary within the EHR, Xealth makes it easier for clinicians to prescribe digital therapeutics and remotely monitor patient progress while also reducing the burden for IT staff. Xealth can generate key enterprise-level data insights to show how digital care is prescribed and how patients interact with solutions. Health systems can match this data against clinical outcomes information to identify strengths and weaknesses, make necessary changes, and evolve clinical strategy.

"Xealth has changed the way we look at our ecosystem of digital care tools, from education through remote patient care."

- Christopher Neuharth, Director Digital Health & Experience at Children's Wisconsin



The Life365 remote care platform makes remote monitoring virtually frictionless for patients and providers alike, thanks to its pre-configured tablet options with senior-friendly UX, enhanced patient experience tools, and customizable consumer apps to meet the needs of a variety of patient populations. On top of its broad data collection and analytic capabilities, Life365 offers a kidney failure-specific suite of remote monitoring tools to track patient progress and predict complications among this fast-growing patient population. Life365 also provides clinical monitoring services, white-glove distribution and delivery, and financing options.

"Extremely pleased with their customer support and willingness to ensure our program is successful, no matter the requirements."

- Christie Byrne, Product Manager at Cricket Health



PeriGen offers obstetric-specific solutions that make data manipulation easier so providers can spend more time on patient care. PeriGen's AI-assisted data analysis tools in its PeriWatch Vigilance software help clinicians simultaneously monitor hundreds of patients at multiple sites and deliver early warnings to facilitate faster intervention. Data can be sorted and classified according to institutional parameters, with automated notifications when abnormalities are detected. Notifications show up wherever the clinician is working—no user validation required, and no manual double documentation, thanks to smooth EHR integration.

"Following a seamless implementation, PeriGen gives us real-time information that will help our care team make the most informed decisions possible."

– Paul Sierzenski, Vice President and Chief Medical Officer at Renown Health



HealthSnap's unified chronic disease management platform offers remote patient monitoring for any chronic disease, as well as AI-guided care coordination, virtual care delivery, automated billing and population analytics. All HealthSnap monitoring devices are pre-configured and cellular-enabled, with direct shipping and logistical support available. Based in Miami, HealthSnap currently supports over 100 physician groups and several large enterprise clients, including the Mayo Clinic and Montefiore.

"The way we take care of our patients has already been transformed by an immersion into what I believe is a glimpse into the future of individual and population health."

– David Guirao, Primary Care Physician at Prisma Health



GetWell's Loop remote monitoring solution shepherds patients through their care journeys with automated daily check-ins and remote data collection without devices. The software flags patients who require additional support and care teams can proactively intervene before more serious complications arise, all while reducing their administrative burden and boosting revenue and reimbursements. Providers can assign digital care plans from over 250 options in Loop's library or customize content to meet the needs of patients and practices.

"Their team is fantastic to work with."

- Eric Alper, CQO/CCIO at UMass Memorial Health Care



Validic's digital health and data aggregation solutions help care teams access and utilize personal health data to meet the needs of individual patients, populations and institutions. The device and platform-agnostic software pulls data from both wearables and in-home clinical devices and pushes it into clinical and research systems, EHRs and HIEs so care teams can view it in almost real time and deliver recommendations with the most up-to-date information. Validic's unified data stream facilitates easier care coordination between care teams, and the remote monitoring capabilities helps providers identify at-risk patients and intervene to prevent readmission. For research and reporting, the Validic platform delivers uniformly formatted, de-identified and HIPAA-compliant data to the relevant systems, reducing the need for manual data manipulation.

"The customer service I receive is second to none."

– A verified employee from an extra large-sized, AMC, ACO hospital or health system



CareSimple works with organizations of all sizes to provide the logistics, clinical software, and connected devices for remote monitoring, hospital at home, and population management. Clinicians order remote patient monitoring directly from the EHR within their normal workflows, and CareSimple takes over onboarding with direct shipping of pre-configured devices and initial education. Care teams can review device readings within the EHR, and CareSimple offers additional clinical monitoring, alerts management, and escalation services if needed.

"Simplified our workflow and decreased utilization within our hospital."

- Nicolas Thomas, Family Nurse Practitioner

Biofourmis 5.0 + + + + 1 review

Biofourmis offers three levels of remote care and monitoring with its end-to-end Care@Home solution, including hospital-at-home services, post-acute care and chronic care. The modular, scalable solution is quick and inexpensive to deploy and boasts an analytics engine that "learns" patient baselines through data collection and significantly reduces false positive alerts. Biofourmis also offers medical-grade wearables for continuous passive monitoring and patient-specific notifications for providers.

"Biofourmis stood out as a technology-enabled care delivery solution with demonstrated results that can help us scale our program across more patients and conditions while still supporting the personalized, compassionate care that our communities recognize us for."

- Matthew Lyon, MD, Service chief at Augusta University Medical Center

Connect America 5.0 + + + 1 review

Connect America's end-to-end remote patient monitoring solution, 100Plus, helps providers close chronic care gaps with device readings that stream directly to the EHR, full-service clinical monitoring and billing support, and AI-powered outreach and patient education to encourage care plan adherence. The analytics engine analyzes patient vitals along with data from the EHR and patient portal to surface the most urgent cases and allow providers to stratify entire patient populations. Full-service logistics, including drop-shipped devices and white-glove support, are also available.

"I see my patients taking a greater interest in their personal health, which has resulted in better control of their medical problems and improvement in quality metrics."

– Alan Smith, Family Medicine Physician at Revere Health



Stel-short for Simple Tech Everyone Loves-was established to facilitate simple and straightforward data collection with minimal setup and low barriers to use for both clinicians and patients. The proprietary Stel Vitals Hub collects and securely transmits data from Bluetooth-enabled monitoring devices, flowing it directly to the EHR, with no WiFi or smartphone app required. Remote data appears within existing workflows without any need to integrate a separate platform.

"Easy to use - really it is as simple as plug and play."

– Jason Swoboda, Director Innovation at Tampa General Hospital



CoachCare's remote patient monitoring solution is designed with both clinical outcomes and customer ROI in mind-the company says that clients typically earn just over 11 times their investment. The remote monitoring solution includes a custom branded patient mobile app and provider web dashboard that pairs with CoachCare's proprietary connected devices. CoachCare also provides detailed billing support to ensure that care teams provide all services required to submit claims.

"We launched the program in one specialty, but given the benefits to ROI and patient outcomes, we hope to expand it to other specialties as well."

- Ryan V., Physician Assistant at Ashland Health Center



The Datos Health Design Studio bypasses one-size-fits-all remote patient monitoring with a configurable platform that allows users to design multiple care pathways with custom parameters or pre-set protocols from other leading healthcare organizations. Patients report data through wearables, connected devices, and surveys, and the software automatically provides ongoing support to patients who require no immediate intervention so clinicians can focus on more urgent cases. Datos currently supports care pathways for 15 specialties, including primary care, hospital-at-home, and diabetes and weight management.

"The ease of use and support is phenomenal."

- Rachelle Pugh, Administrator at Morlen Health



Babyscripts aims to combat the nationwide obstetric provider shortage with the only clinically validated obstetrics-specific mobile platform. The three-tiered solution delivers customizable digital education to patients, integrates with remote monitoring devices to share blood pressure and weight data with providers, and offers population health data insights for providers and payers. And according to Babyscripts, it's the only remote monitoring platform that allows providers to monitor both physical and mental health for pregnant patients.

"Game changer for our patients and health care team."

- Practice director at MedStar Health



VitalTech's VitalCare platform integrates vital signs from Bluetooth Low Energy devices (no wireless internet or cell signal needed), allows nutrition tracking, provides medication reminders and customized surveys, and includes tools for messaging and virtual visits. Patients can use the VitalCare app on their own connected devices or VitalTech can ship pre-loaded tablets to simplify the process. The clinician view, with tiered levels of access and population-wide views of patient data, offers custom triggers and automated alerts and easy logging of ICD-10 and CPT codes.

"We have been able to reduce inappropriate ED and IP episodes. Powerful system and easy to use."

- A verified health system employee



The LookDeep Clinical Action Platform uses video and AI patient monitoring to meet multiple video needs within the hospital setting, including telehealth consults, inpatient virtual visits and rounding, patient safety and fall prevention, and acute care at home. Centralized monitoring lets care teams monitor many patients at once and instantly initiate secure video visits for patients, families, and loved ones or informal caregivers. The virtual inpatient command center includes virtual sitting for fall prevention, a virtual nurse guardian angel for bedside monitoring, and early warning features for at-risk patients.

"LookDeep has been a game changer."

- Stacy Hammett, TeleHealth Administrator at Baptist Memorial Health Care Corporation



Health Recovery Solutions (HRS) boasts an impressive portfolio of digital care solutions to support remote patient monitoring while reducing readmissions and improving clinical outcomes for even the most complex health conditions. The PatientConnect Complete solution engages patients and caregivers with reminders, surveys, educational content, and personal goal-setting. The HRS platform also integrates with all EHRs and EDWs and FDA-approved peripherals for accurate, consistent remote physiological data collection.

"Epic integration was a key question that we wanted to address with the vendor selection process. That's live now and there haven't been any huge issues."

— Sarah Sourk, System Program Director for Digital Strategy at University of Kansas Health System

@tytocare^{**}

4.0 + + + + 1 review

A common virtual visit complaint from both patients and providers: lack of physical examination. The TytoCare platform, with its portable exam kits and full-stack telehealth solution, bridges the physical gap between patients and providers with handheld multiuse devices to help patients and caregivers conduct physical exams with their provider's real-time guidance. The TytoCare device and attachments can be used to capture highquality images of the ears, throat and skin; collect heart, lung and abdominal sounds; and measure heart rate, temperature, blood oxygen and blood pressure.

"Great product, but needs more marketing around it to really help make it successful."

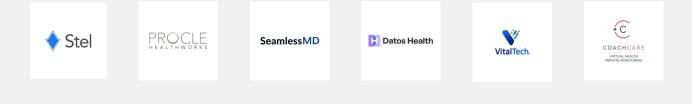
- Adam Artel, Team Leader Digital Strategy at Bellin Health

Top rated by sub-category

*Note that companies with only one review and companies providing enabling technology (rather than the remote monitoring technology itself) were excluded from category review breakouts, including Features, Ease of use, Customer Support, and Integrations.

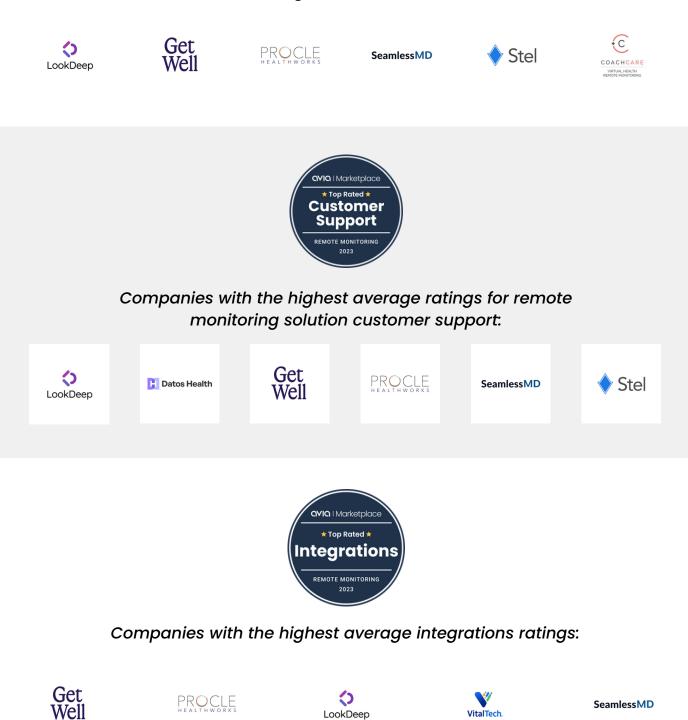


Companies with the highest average ratings for remote monitoring solution features:





Companies with the highest average ratings for remote monitoring solution ease of use:



More top remote monitoring companies

Companies in this section did not have any reviews on AVIA Marketplace at the time of publishing. However, based on the number of verified clients we were able to gather, we include them here as other remote monitoring companies to consider.

accuhealth. Accuhealth

Accuhealth empowers physicians with the right data to stay ahead of negative health outcomes to keep patients healthy, happy, and out of the hospital. Founded in 2018, Accuhealth is a leading healthcare technology provider of turn-key remote patient monitoring and chronic care management solutions nationwide, providing hardware, software, and first-line 24/7/365 clinical monitoring to physicians with near real-time vital information and Al-enhanced data. Accuhealth's services yield improved outcomes, increased patient satisfaction, reduced costs for payers, and increased revenue for clinics. Accuhealth's touchpoints as a service has set a new standard of care, making remote monitoring simple to use and easy to understand for both patients and providers. Remote Patient Monitoring made easy and done right.



Vivify Health

Vivify Health's remote patient monitoring solution, Vivify Pathways, offers a highly scalable and customizable telehealth solution for highquality, cost-effective remote care. The device-agnostic platform and its accompanying app guide patients and their informal caregivers along customized pathways with prompts to use remote monitoring devices, review educational materials and complete regular check-ins to aid with care plan compliance. Vivify supplies more than 90 template pathways designed to address a variety of health conditions, or providers can create their own with the drag-and-drop interface.





Current Health

Current Health's single comprehensive digital health platform lets healthcare organizations design, launch and scale home-based care for any patient population, with a longitudinal view that follows each patient across the care continuum. The interface's unified dashboard displays data from multiple sources, eliminating the need for inefficient manual data collection. And while the system is deviceagnostic, Current Health offers its own proprietary FDA-cleared multiuse remote monitoring device that boasts the same accuracy as an ICU monitor. Current Health can also cover all device logistics, including delivery, pickup and servicing, and their network of care partners can provide in-home services such as blood draws and medication delivery.

oraziel <u>Raziel Health</u>

Raziel Health's continuous care platform has won effusive praise for its flexibility and return on investment for remote monitoring and chronic care management in a variety of healthcare settings, from academic medical centers to rural hospitals. Three levels of care are available: Single to Multi Chronic, which provides continuous monitoring for one or more chronic conditions; Complex Medical & Social, which utilizes the RPM solution to deliver more intensive care for sicker patients with significant social needs; and Hospital at Home for continuous monitoring of high-risk patients with ICU physician support. Raziel's patient engagement tools are designed with geriatric design principles in mind and senior-friendly pre-loaded devices are available.



Conversa Health

Conversa's Automated Virtual Care and Triage platform helps facilities of any size remotely monitor patients with a variety of health conditions and direct them to the right care at the right time. Using patient "health signals," including patient-reported data, biometric data, outcomes and symptoms, Conversa's AI-powered chatbot leads highly personalized text-based conversations to assess risk and, when necessary, escalate to phone calls, telehealth, e-visits or in-person consults. Conversa boasts a large library of virtual care pathways, including plans for chronic and behavioral care, post-acute care, pre and post-surgical care, COVID-19 triage and many others.



Livongo by Teladoc Health

The chronic care management program Livongo, by Teladoc Health, offers on-demand support and one-on-one human and digital coaching to help members adopt healthier habits, adhere to care plans and better understand their own health information. The program, which members enroll in through their hypertension solution, weight management/diabetes prevention, mental health support and heart failure management. Smart monitoring devices pair with the Livongo app, which analyzes health data to provide personalized support and interventions.



Twistle by Health Catalyst

The healthcare data and analytics firm Health Catalyst created its configurable patient engagement platform Twistle to keep patients engaged while escalating to clinic staff only as needed. Patients receive automated messaging with the right information at the right time thanks to Twistle's large care plan library, while clinicians access patient-reported information and assign materials directly from their regular EHR workflows. Twistle can be used to engage both patients and caregivers, provide educational materials, conduct patient evaluations and eligibility assessments, complete consent forms, deliver appointment reminders and scheduling prompts, monitor adverse events and collect patient-reported data.



Innovaccer

Innovaccer's data analysis and care coordination solutions are designed to help care teams access necessary data immediately, without wasting valuable time on redundant tasks or manual searches. The InCare management platform streamlines the care process with automated worklists to support care plans and locate gaps, comprehensive patient profiles that pull from multiple sources, automated outreach for enhanced engagement and campaigns, easy communication within the EHR workflow, and deep population insights. Care teams can remotely triage patients and escalate as needed and address social determinants of health through community engagement tools.



Philips Healthcare

Philips Healthcare's remote monitoring solutions support virtual care delivery across the acuity spectrum with a variety of tools to meet just about any clinical need. Providers can use the Philips remote monitoring platform to assign digital care plans and interventions, collect and analyze physiological data from supported devices and conduct video visits. The Philips remote system also supports the BioIntelliSense BioSticker and BioButton wearable sensors, which adhere to the skin and remain in place for as long as 90 days to passively track and transmit data without requiring any direct action from patients.

m.**Care**

<u>m.Care</u>

Developed by LifeScience Technologies, the highly configurable m.Care® virtual care platform utilizes more than 60 software applets to engage patients in their care process, remotely monitor their condition, and serve as an early warning system for potential issues. Care teams manage at-home care through the Care Management Portal, where they can assign activities and education, monitor physiologic data, and oversee treatment plan adherence. With advanced analytics and predictive modeling, providers can promptly respond at the first sign of trouble with asynchronous engagement or HIPAA-compliant video chat.

glooko 🧕

<u>Glooko</u>

Glooko's diabetes-specific care management platform allows providers to remotely manage their entire diabetes population during and between appointments from a centralized location. Providers can access Glooko data directly within the EHR through one-click access, report summaries within each chart, and on EHR flowsheets. Glooko can also be configured with the Mobile Insulin Dosing System for efficient remote monitoring and dose adjustment.

Noteworth

<u>Noteworth</u>

Noteworth's modular and scalable virtual care solutions fit seamlessly together to provide a unified data source that improves care coordination and streamlines clinician workflows. The Noteworth platform supports synchronous and asynchronous telemedicine, surveys and forms, patient-reported outcomes, medication tracking, and general or condition-specific patient education and engagement. Health systems can also deploy Noteworth's transitional care management tools to monitor patients after inpatient stays and avoid preventable readmissions.

Myiα

<u>Myia Health</u>

Myia Health's data-driven operating system supports patients and clinicians across the care continuum, including inpatient monitoring, hospital at home, 30-day readmission avoidance and traditional remote patient monitoring. The Myia platform offers device-agnostic and deviceless remote data collection, utilizing predictive analytics and machine learning to support clinical decision-making, facilitate smart triage and combat "alert fatigue" that can contribute to clinician burnout. Established in 2017, Myia has some notable partners–Mercy Virtual, the nation's first "hospital without beds," adopted the platform for its own virtual care model, which monitors more than 10,000 patients each day.



Force Therapeutics

Force Therapeutics makes remote management of musculoskeletal conditions a little easier with its namesake remote care platform that guides surgical and non-surgical patients through customized care pathways. Using interactive classes, physical therapy videos, Force helps patients make daily progress toward their treatment goals while automating data collection and monitoring to keep care teams in the loop. Health systems can leverage the Force platform to standardize care delivery across the enterprise and boost revenue through RTM billing codes.

MD Revolution MD Revolution

MD Revolution's remote patient monitoring solution, delivered as part of its RevUp care management platform, combines device-agnostic data collection, clinical support and escalation and EHR integration with high-touch health coaching, patient assessments and other digital engagement tools. RevUp can be quickly deployed in any size practice, with custom program options available. With its included documentation processing and automated claims creation, this remote monitoring solution is designed to help practices take full advantage of RPM and CCM reimbursement.



<u>Carium</u>

Carium's virtual care solution is a single flexible, scalable platform that offers real-time data collection and analytics, simple communication, intelligent automation and patient education and behavioral support tools. The device and condition-agnostic platform can be adapted to meet the needs of patients across the acuity spectrum, with use cases that include hospital at home, primary care, chronic disease management, employee wellness and health coaching. White labeling is also available for customers who wish to provide a high-quality branded patient experience.



CareSignal

CareSignal's scalable and cost-effective deviceless remote monitoring solution seeks to extend the benefits of remote monitoring to all patients, regardless of their tech literacy or access to smart devices. Patients report data through automated text messages or phone calls on devices they already own, with language written at or below a sixth grade reading level to maximize patient comprehension and promote equitable access. For patients who rely on mobile devices with limited minutes or texts, CareSignal offers a Free to End User (FTEU) feature, so patients can freely engage with texts and calls to report lab values, receive educational "nudges" and scheduling reminders and other customized feedback.



<u>Wellth</u>

<u>physIQ</u>

Wellth's smartphone-based medication and care plan adherence rewards program uses behavioral economics to motivate patients to take their prescribed medications and complete assigned monitoring tasks. Members begin each month with a \$30 rewards balance that they can maintain with daily photo uploads of medications and monitoring device readings. Each missed day translates into an automatic \$2 deduction until the account hits a minimum balance of zero. At the end of the month, the member's earned balance is loaded onto a rewards card that can be used like a regular credit or debit card.

phys <mark>iQ</mark>

physIQ's proprietary FDA-cleared platform goes beyond data collection and analysis to "learn" about each patient's individual baselines. The powerful data analytics engine detects even slight changes in patient physiology and offers tailored insights to inform clinical decisionmaking. The pinpointIQ remote patient monitoring solution follows patient care around the clock from hospital to home, collecting data from wearable biosensors to alert clinicians at the first signs of deterioration to help avoid preventable readmissions. pinpointIQ can be tailored for a variety of chronic and acute conditions, including hospital at home care.

Memora Health Memora Health

Memora Health's AI-powered intelligent care enablement platform helps clinicians focus on top-of-license practice while proactively engaging patients along complex care journeys. The platform digitizes and automates high-touch clinical workflows, supercharging care teams by intelligently triaging patient-reported concerns and data to appropriate care team members and providing patients with proactive, two-way communication and support. Memora Health has partnered with leading organizations to transform care delivery including the Mayo Clinic, Moffitt Cancer Center, Penn Medicine, Ascension's Dell Children's Medical Center, Virtua Health, and more.



amc health AMC Health

AMC Health, short for Advanced Monitored Caregiving, boasts a full suite of cost-effective and customizable remote patient monitoring and telehealth solutions, including chronic care management, hospital at home, and maternity care. Its FDA class II-cleared platform delivers real time data visibility and analytics for providers, continuous patient engagement, and integrates with devices for more than 100 chronic and acute conditions. AMC also offers end-to-end logistics, including device ordering, delivery, collection, and refurbishment.



Propeller Health

Propeller's asthma and COPD control solutions aim to improve care plan adherence and reduce preventable utilization with sensors to track inhaler usage, personalized coaching, and interactive tools for patients to track symptoms and triggers. Patients are empowered to self-manage their illness with medication use data, personalized education, and tools to cultivate healthy habits. Clinicians can monitor data across an entire patient panel, with notifications for at-risk patients and key insights into care plan compliance and health status.

Masimo <u>Masimo</u>

Masimo helps patients transition from hospital to home more easily with its hospital-grade remote monitoring solutions for continuous high-quality data collection. The SafetyNet device combines tetherless pulse oximetry, respiration rate, and temperature measurement with remote data capture and surveillance; while the MightySat Rx pulse oximeter is a quick and portable option for precise spot checks. Other products, like the Rad-97 monitor, includes a Home Mode to ensure that home users can access the information they need without inadvertent interference.





<u>Harmonize</u>

Harmonize prioritizes flexibility with its remote patient monitoring platform, designed to deploy in a variety of clinical and staffing settings. Patients receive sensor kits customized to their chronic conditions and program goals, and the enrollment and onboarding system guides them from consent to their first data submission. Harmonize supports providers with analytics tools that include insulin dosing and care plans, custom escalation pathways, and evidencebased notifications to reduce alert fatigue.

<u>Cognita Labs</u>

Cognita's CapMedic platform provides real-time guidance and insights to teach correct inhaler use and track respiratory function at home. The CapMedic smart device attaches to a regular inhaler to create an interactive guide that talks users through correct inhaler use, helps establish regular habits, and performs home spirometry. Cognita's inhouse care team supports providers with weekly data review and coordination with physicians for medical interventions.



<u>Bloomlife</u>

Bloomlife Connects is a turnkey obstetric solution that enables healthcare organizations to more easily screen maternal and fetal risk and assist patients in need. After identifying high-risk patients, providers can prescribe Bloomlife Connects to deliver daily patient reminders, transmit biometric data, and collect patient-reported outcomes. Pregnant patients can still benefit from enhanced monitoring and timely interventions, and clinicians can identify complications more efficiently and reduce in-clinic traffic.

no Medical[™] <u>nQ Medical</u>

nQ Medical's nQ Cortex is an integrated solution for brain health screening and monitoring, using digital devices like smartphones and computers to assess patient symptoms and develop deep data insights for clinicians and researchers alike. Instead of structured tasks and in-person testing, the nQ app continuously monitors patients for psychomotor symptoms during their ordinary device usage. Companion software can aid with symptom monitoring, medication titration, and care plan adherence.



DynamiCare Health

DynamiCare's platform provides coaching and real-time support to help individuals achieve health goals related to drugs, opioids, alcohol, and tobacco. Connected testing devices allow users to complete breath and saliva tests anytime, and a mobile app automatically tracks treatment attendance to provide accountability and support. DynamiCare blends these intelligent accountability tools with personto-person support via weekly calls with telehealth recovery coaches.



Community Wellness

The RPM+ platform from Community Wellness utilizes simple FDAapproved peripherals so that even the most tech-anxious patients can collect and report their vitals from home. A patient-facing app, MyWellnessConnect, translates data into actionable information that they can discuss with their clinician through online messaging or during in-person appointments. The RPM+ platform also integrates smoothly with all major EHRs and makes it easier to share data with other platforms across enterprises.



ChronicCarelQ

The remote physiologic monitoring solution from ChroncCarelQ pairs a user-friendly data collection and analytics system with automated time tracking for efficient billing and timely reimbursement. Patients can self-report directly through electronic voice, text, or email queries, or use connected devices that securely transmit data to the ChronicCarelQ system. Care teams can customize notification according to institutional standards, with proactive alerting to minimize complications and reduce inbound call volume.





Clear Arch Health

Clear Arch Health aims to simplify the end user experience and prioritize patient safety with its remote monitoring offerings, available in several configurations. The Clear Arch Touch tablet-based remote monitoring platform combines advanced RPM and telehealth capabilities with a Personal Emergency Response System (PERS) to help care teams stay in touch with patients and continuously monitor their safety and wellbeing. Clear Arch's classic RPM system includes a more traditional wireless hub for connected devices with included PERS technology.

Find your new remote patient monitoring solution.

Remote patient monitoring can be a lifeline for hospitals when treating the increasing number of patients with chronic conditions and can be expanded to provide proactive services to rising risk patients from the comfort of their own homes. When done well, RPM can provide significant value for patients, improve clinical outcomes, and serve as a revenue driver for health systems.

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